

Speed up your AI journey with our Copilot Proof of Value Service

Unlock the power of Microsoft 365 Copilot with a dedicated, Microsoft-funded engagement

Discover Copilot Adoption Best Practices

The Copilot Proof of Value Service is a Microsoft-funded engagement for eligible customers delivered by accredited Adoption Specialists. It is designed to help organisations with 1,000 or more Microsoft 365 users rapidly evaluate and realise the value of Microsoft 365 Copilot and how best to adopt it within a business.

If you have a large user base and are eager to explore adoption practices for Microsoft 365 Copilot, partnering with Ultima can provide you with an in-depth look at how to engage your employees in identifying use cases and leveraging the full capabilities of Microsoft 365 Copilot.

Why choose a Copilot Proof of Value with Ultima?

As the world of AI continues to evolve at pace, we're empowering more businesses than ever before to keep up.

At Ultima, we pride ourselves on delivering exceptional value through our deep expertise and commitment to customer success. As a Microsoft partner for over 32 years – holding all six of the key Microsoft Partner Designations across Security, Modern Work and Azure – our expert team are uniquely placed to deliver the best possible insight, tailored to your individual business needs.

Our proven methodologies, combined with our close partnership with Microsoft, ensure that you receive the highest quality service and support throughout your AI journey. Wherever it takes you next.

The purpose of the workshops

This comprehensive engagement focuses on proven scenarios to help you see the tangible benefits you could experience quickly, with additional support to ensure you can:



Identify key stakeholders, champions and users to streamline the evaluation process.



Validate scenarios to ensure they align with your business goals.



Build and engage a community of champions to improve adoption.



Evaluate prioritised scenarios through hands-on experience with Microsoft Copilot.



Empower your teams to fully utilise Copilot Dashboard, Copilot Studio and Extensibility.



Establish or validate a business case based on feedback from champions and users.



Deliver comprehensive IT and executive completion reports to summarise outcomes and next steps.

Start your AI journey

Contact us today to schedule your Copilot Vision and Value Workshops. Our experts are ready and waiting to help you take the first step towards a smarter, more efficient future.