

# Ultima's Enhanced Partnership with Fortinet

In today's digital world, strong cybersecurity is essential for all organisations. With rising cyber threats, businesses require dependable partners to safeguard their data and systems. We're excited to announce our enhanced partnership with Fortinet, reinforcing our dedication to delivering top-notch cybersecurity solutions in the UK. This collaboration marks a major step in our mission to empower businesses with advanced security and defend against evolving threats.

## The Power of Select Partnership:

Ultima's recognition as a Select Partner by Fortinet elevates our status among esteemed cybersecurity providers in the UK:



### Experience:

This upgraded partnership underscores Ultima's expertise and unwavering commitment to excellence.



### Benefits:

It grants us access to Fortinet's extensive security solutions and resources, enhancing our ability to serve clients effectively.



### Credibility:

The Select Partner designation from Fortinet is an exclusive endorsement, affirming our capability to deliver top-tier security services powered by cutting-edge technologies.

As a Select Partner, Ultima gains advanced access to Fortinet's security solutions, including next-gen firewalls, SD-WAN, cloud security, and endpoint protection. This allows us to provide tailored cybersecurity solutions addressing modern business challenges and ensuring clients' valuable assets remain protected.

Through this enhanced partnership, Ultima gains exclusive access to Fortinet's training, certifications, and expert support. This empowers our team to stay ahead of evolving threats and provide clients with the latest security strategies, strengthening their networks against emerging threats. With Fortinet's guidance, Ultima's cybersecurity professionals are well-prepared for complex security challenges.

## Customised Security Solutions:

With our enhanced Fortinet partnership, Ultima offers customised security solutions aligned with each client's unique needs. Our expert team collaborates closely with businesses to assess vulnerabilities and create a robust security framework.

Using Fortinet's top-tier solutions, we implement a comprehensive defense strategy covering network security, application security, and threat intelligence. This personalised approach optimises clients' security posture and protects their sensitive information.

**"As the leading Cyber security vendor in the market, with a comprehensive and broad technology set to address the ever-increasing needs of our customers, on behalf of Fortinet I am delighted by the investment that Ultima is making in our relationship and their commitment to architect, deploy and deliver appropriate security solutions to address the progress of digital transformation and delivering business outcomes."**

**David Park, Channel Director, Fortinet**

**"Ultima's upgraded partnership with Fortinet signifies our dedication to empowering businesses with robust cybersecurity solutions. With access to cutting-edge technologies, enhanced expertise, and customised security strategies, we are well-equipped to protect our clients' digital assets from ever-evolving threats. We are excited about the possibilities this partnership brings, as we continue to lead the way in delivering comprehensive cybersecurity services in the UK market. Together with Fortinet, Ultima is committed to securing businesses and helping them thrive in a digital world fraught with risks."**

**James Hunnybourne, Chief Revenue Officer, Ultima**

## About Ultima

At the core of our proposition, Ultima provides teams of technology experts with over 30 years of experience in consulting, 24/7 end to end managed services on a "follow the sun" model, plus deep knowledge and experience in automation and AI technologies. Our global vendor partnerships ensure we deliver the best solutions across Cloud, Security and Digital workspace needs to provide our customers with optimum business resilience and reputational health outcomes.

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