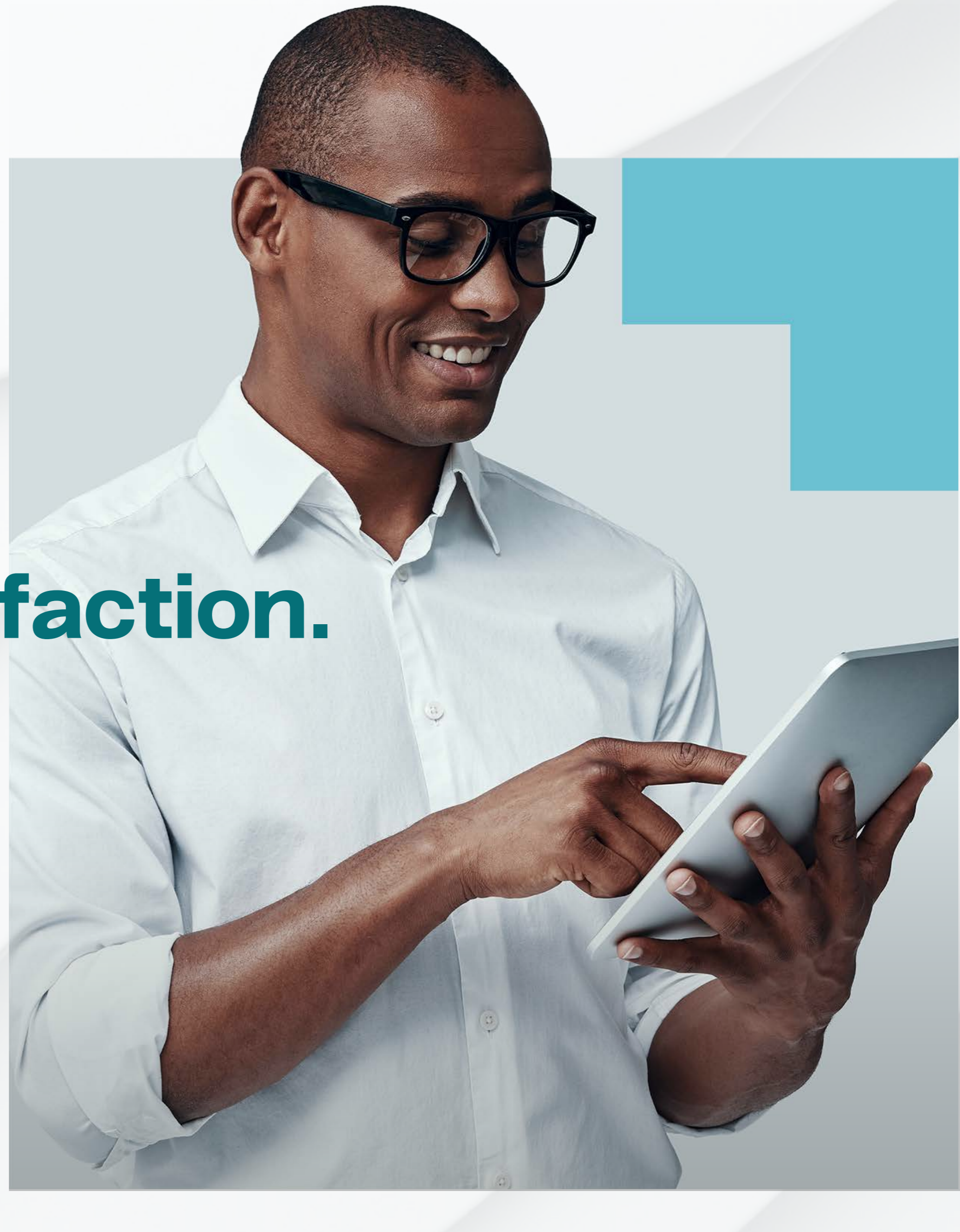


Boost agility. Boost IT value. Boost your job satisfaction.

Beat the challenges of IT complexity, increasing business demands, over-stretched resources and skills shortages.

Discover how HPE GreenLake provided by Ultima enables IT organisations to spend less time on IT operations, and more time on rewarding innovation projects that add value to your business.



The challenges

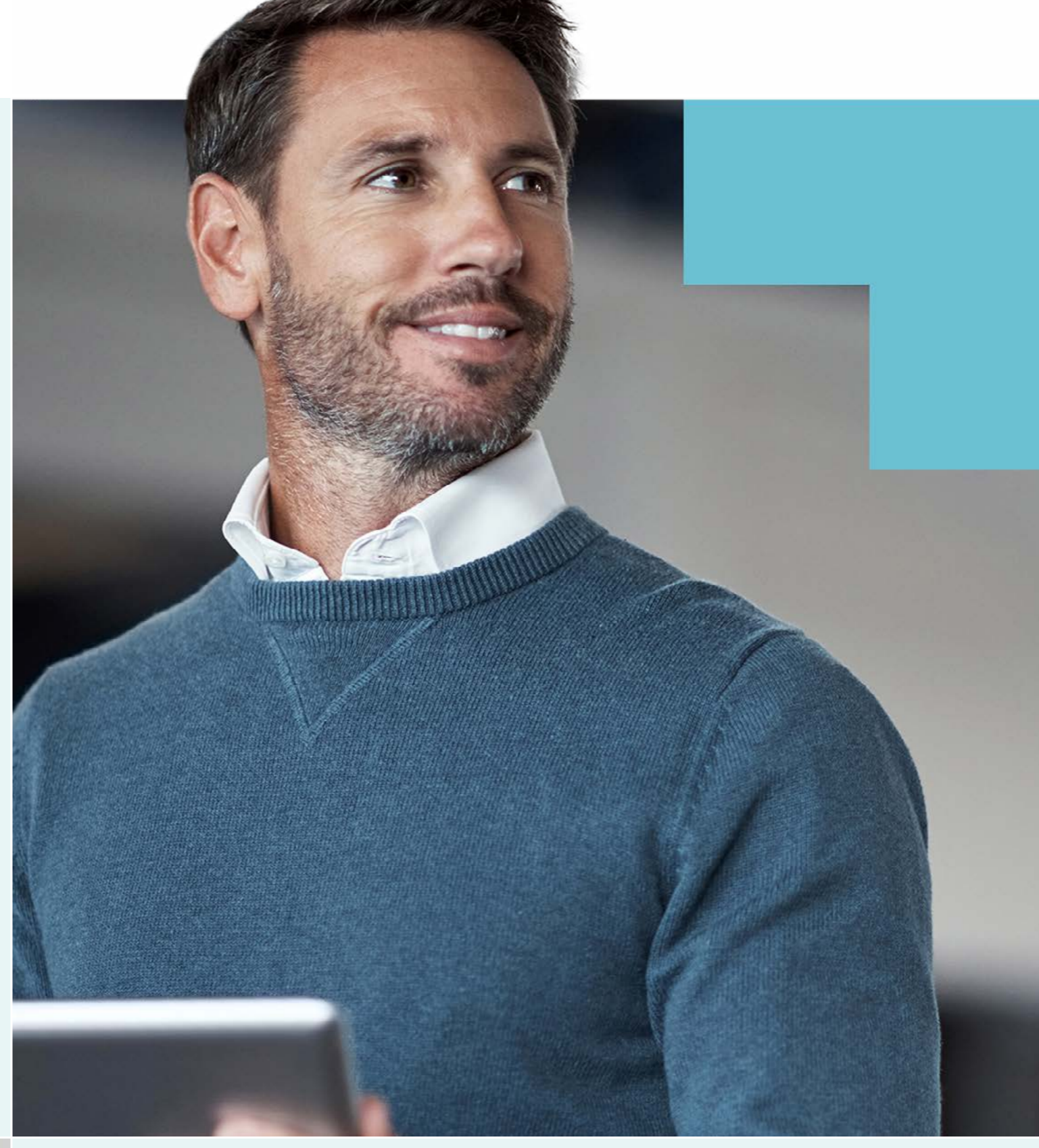
IT organisations want to move on from the disruption of the Covid years and refocus on innovation. But in reality, these teams are under tremendous pressure, making it hard for them to focus.

80%

of the IT departments' time is typically spent 'keeping the lights on' (KITL).

77%

of IT and business leaders believe the cost of KITL is a major barrier to innovation.¹



Cloud platforms offer the agility your business demands, but sizing and placing workloads in the cloud is time-consuming for IT admins and can lead to wasted costs via overprovisioning.

73%

of organisations are moving applications back on-prem, as migrating workloads to the cloud has – in some cases – simply created more complexity.²



80%

of IT leaders say lack of specialist skills are holding their organisations back.²

So it's essential to **get the most from your existing talent**, but without negatively affecting people's job satisfaction or adding to the 42% of IT workers facing high levels of burnout.³



Opportunities: take a fresh approach

HPE GreenLake from Ultima offers the convenience and flexibility of cloud, but delivered from your data centre, colocation site or network edge, in a fully managed pay-per-use model. What can your IT organisation achieve from HPE GreenLake?



44%

less time keeping the lights on

HPE takes care of deploying, operating and managing your service, so your teams will no longer need to spend time on routine tasks like patch management and workload provisioning.

40%

increased IT team productivity by reducing the support load

Free up your in-house teams to focus on strategic and high-value initiatives, creating opportunities for your teams to work on more varied and rewarding projects.

75%

faster time to market⁴

Benefit from a proven hybrid cloud platform on which to deploy both new and existing workloads, and accelerate the introduction of apps, services and updates.



Agile and easy to manage
Provision, monitor and manage your infrastructure via a single portal.



VM-friendly
Opt for a choice of hypervisors, or the hypervisor as part of your service.



Ultra-versatile
Ideal for IT transformation initiatives or a tactical infrastructure refresh.



Our capabilities, your advantage

Trust the HPE experts at Ultima to help you realise all the potential of HPE GreenLake in your IT organisation and your business.

As an HPE Gold Partner, and one of the first UK partners to complete HPE's As a Service Academy, we'll support you at every step, from pre-sales advice and design to installation, no matter where you are on your hybrid cloud journey. We also have 4 Cloud Solution Competencies with 3 Advanced Specialisations, so we're well-placed to help you identify the right platforms for your workloads.



Find out more

To learn more about how HPE GreenLake from Ultima can help you balance innovation with tighter cost control and smarter resource management, contact your Ultima Account Manager.

¹ <https://www.cio.com/article/221825/biggest-obstacle-to-innovation-it-leaders-say-keeping-the-lights-on.html>

² Ultima GreenLake infographic

³ <https://www.zdnet.com/article/tech-workers-face-a-burnout-crisis-unless-employers-act-now/>

⁴ Ultima GreenLake One Pager