A Flourishing Partnership with Citrix

Ultima

As Citrix Partners for over 20 years, Ultima have developed a strong, strategic relationship with Citrix, maintaining a large team of licensing, technical and sales specialists.

As the UK's first Citrix Platinum Plus Solutions Advisor in Workspace and App Delivery & Security and a Citrix Service Provider, we are able to provide solutions around mobility, BYOD, security and compliance, work shifting, desktop virtualisation, cloud, networking and application delivery, with a goal of helping customers utilise Citrix solutions to make their employees more productive through secure, on-demand access to information and services from anywhere.

Ultima's capabilities

Advice - Workspace strategy engagement

Having a clear vision of your workspace strategy simplifies the effective delivery of the capabilities you need. Starting from the business requirements, Ultima can work with you to define a complete Workspace Strategy, giving you a clear roadmap to deliver a comprehensive, cost effective and rationalised set of capabilities to meet the business's needs.

Plan & design - Planning and design engagement

With a clear understanding of the capabilities you need, Ultima can provide planning and design services to support your complete Citrix solution. Following design workshops to discuss and agree on which options will be chosen for your deployment, Ultima can create High and Low level design documentation, providing a clear roadmap for delivery.

Delivery - Professional services engagement

Using our team of subject matter experts, Ultima can accelerate the delivery of your solution getting you up-and-running faster. Ultima can deliver the entire project end-to-end, or can integrate with your IT team to ensure that your solution is successfully delivered. Ultima can also provide project management of the engagement to ensure that all milestones are met and even complex multi-workstream projects are delivered efficiently and to schedule.

Manage - Support services

From our 24/7/365 support centre, we can provide support for your Citrix Solution – with options ranging from token-based support to access our experts for 4th line support, through to full managed services where we operate and support the environment on your behalf – Ultima can provide the right level of support to meet your needs.

Packaged services

As well as our end-to-end capabilities, Ultima have a range of packaged services available for those existing Citrix customers who may benefit from assistance with their solution.

Citrix virtual apps and desktop upgrade services

For customers using on-premises Citrix Virtual Apps and Desktops, this service will upgrade your solution to your chosen supported version.

Citrix Cloud DaaS migration

With as-a-service being the delivery model of choice for many organisations, migrating an on-premises Citrix Virtual Apps and Desktops solution to Citrix Cloud can be a easy win for IT to simplify operations while maintaining the same excellent user experience. But where to start? Ultima can deliver a simplified migration engagement to quickly migrate your delivery infrastructure to Citrix Cloud. With funding options available as part of our Citrix Success programme (subject to qualification) we can accelerate your time-to-value using our migration service.

Citrix DaaS assessment

For existing CVAD deployments, our structured assessment process reviews your environment against leading practices to ensure you are providing a best-in-class user experience and leveraging all the capabilities CVAD has to offer. Get tailored insights to boost productivity and reduce IT costs based on our experience in supporting remote work and flexible work styles.

Citrix DaaS security assessment

Many environments have scaled significantly, and new requirements for flexible working have been on-boarded. Our CVAD Security assessment reviews your environment to ensure that leading security practices are followed to protect your remote access solution, from product configuration to workloads and operational processes.

Citrix ADC assessment

Citrix ADC manages access and availability for critical applications in your business. Ensuring that leading practices are followed can simplify support, operations and performance. Our structured assessment reviews your Citrix ADC deployment to ensure that any threats to performance, availability or support are identified and can be addressed.

Why Ultima?

Ultima understand that there's more to providing a successful Citrix solution than just Citrix. A typical end-to-end Citrix solution involves many dependencies and integrations to provide a first-class service. Ultima provide expertise in not only the core Citrix solutions but also the integration of those into your environment.

- Endpoint Devices (Thin Client, Full Endpoints, BYOD)
- Hosting Solutions (Server Hardware, Storage, Private/Public Cloud)
- Application Packaging and Deployment
- Build Automation and Orchestration
- Management Solution Integration
- Security Solutions and Secure Implementations
- Performance Monitoring, Management and Optimisation

Our team of architects and consultants have the skills and experience to be able to deliver complete Citrix solutions to provide the capabilities that your business needs. As part of the Citrix Customer Success Programme, Ultima remain with you on your journey with Citrix Cloud Services, working with you to ensure that you achieve your goals and derive the expected value from your Citrix Solution.