A free 60 minute consultant-led engagement, powered by Microsoft's Cloud Journey Tracker

Designed to assess your cloud maturity and produce an actionable set of recommendations based on your exposure to Azure, Ultima will conduct a free 60 minute assessment, leveraging Microsoft's Cloud Journey Tracker. Created for organisations who are considering embracing public cloud services, through to those who's adoption strategies have stalled or could benefit from re-alignment, this free 1 hour consultancy engagement gives you access to an experienced Ultima Cloud Architect, who can help you interpret the results and plan for the road ahead.



15 Mins

Complete Cloud

Journey Tracker with

Key Stakeholders



30 Mins

Discuss Results,
Findings and
Recommendations



15 Mins

Agree Next Steps and Plan for Cloud Adoption

Underpinned by Microsoft's Cloud Adoption Framework (CAF) and our practical experience, you'll receive guidance across each of the six key framework categories - strategy, plan, ready, govern, manage and organise - alongside logical next steps, which you can either follow on your own, or with our support as part of a separate costed engagement.

This assessment will rank each area as critical, moderate or excellent, so you know where you need to focus your attention in order to derive the greatest benefit from your Microsoft Azure investment. Once complete, we can help you prioritise the actions you need to take, to continue your journey towards successful cloud adoption.



Public Cloud Challenges

Azure Support - Customers struggle with advanced support, often utilising ineffective partners that have merely adapted onpremise techniques

Resource Management - Clients often get into Azure and immediately begin fire-fighting spiralling costs, as resources are over-provisioned or orphaned off

Compliance - Being publicly accessible, security and compliance teams need to adopt a different set of principles when dealing with public clouds

Security Vulnerabilities - Teams are used to guarding against on-prem threats. Applying the same principles in Azure is challenging.

On-Boarding - Despite the nature of the cloud, provisioning new workloads requires the right skills and can be labour intensive

Cost Containment - With the potential for rapid deployment and scaling out of services, cost containment and resource overheads become a real threat

Migration - 95% of companies are migrating workloads, with 50% finding it difficult.

Projects over budget, with missed deadlines

Skills - Cloud resources are expensive to recruit, train and maintain, especially if you are responsible for providing 24x7 support

→ Scope

Strategy

Understand cloud economics and establish clear business outcomes that align with your motivations. Define your business case and create a financial model to project the impact of your cloud adoption strategy.

Plan

Catalogue workloads, data and apps, and evaluate the best way to host them in Azure. Create an adoption plan, prioritised by business impact and criticality, identity skills gaps and define on-going support needs.

Ready

Learn how to prepare Landing Zones, that meet the deployment and operations needs of your cloud portfolio and establish what tools you should be using to set up your cloud environment in Azure.

Govern

Identify gaps in your cloud transformation journey and establish best practice governance around disciplines such as cost management, security and identity baselining, resource consistency and deployment.

Manage

Ensure you are executing on your cloud strategy, checking that DevOps teams are aligned with the business and are continuing to deliver tangible benefits, underpinned by a monitoring and management strategy.

Organise

Determine how are you are organising teams for cloud adoption success, aligning roles against specific functions within a Cloud Centre of Excellence (e.g. Cloud Financial Management, Cloud Compliance & Security).

About Ultima

As a 14 x Microsoft Gold Partner, we provide licensing support as an LSP, CSP and Enterprise Software Advisor, and hold expert specialisations across Azure and associated technologies. AMMP certified, Ultima continually demonstrate excellence in assessment and planning, landing zone builds, and migration and modernisation. We also provide follow-the-sun support, alongside our Managed Cloud and IA-Cloud platforms, enhancing the out of the box Azure experience.



Gold Application Development

Gold Cloud Platform

Gold Cloud Productivity

Gold Collaboration and Content

Gold Communications

Gold Datacenter

Gold Data Analytics

Gold DevOps

Gold Enterprise Mobility Management

Gold Enterprise Resource Planning

Gold Messaging

Gold Security

Gold Small & Midmarket Cloud Solutions

Gold Windows and Devices



Gainsborough House, Manor Park, Basingstoke Road, Reading, Berkshire, RG2 0NA, UK

T: 0333 015 8000

E: enquiries@ultima.com

W: ultima.com

Book a FREE Cloud Maturity Assessment